Company Tracking Number: AR032000100004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

## Filing at a Glance

Filing Type: Form

Company: Great American Life Insurance Company

Product Name: Annuity Individual Fixed SERFF Tr Num: GRAX- State: Arkansas

G126784388

TOI: A07I Individual Annuities - Special SERFF Status: Closed-Accepted State Tr Num: 46594

For Informational Purposes

Sub-TOI: A07I.001 Equity Indexed Co Tr Num: AR032000100004 State Status: Filed-Closed

Reviewer(s): Linda Bird

Author: SPI Disposition Date: 08/25/2010

GreatAmericanFinancialRes

Date Submitted: 08/24/2010 Disposition Status: Accepted For

Informational Purposes
Implementation Date:

Implementation Date Requested: State Filing Description:

## **General Information**

Project Name: Annuity Individual Fixed Status of Filing in Domicile: Pending

Project Number: Date Approved in Domicile:
Requested Filing Mode: Informational Domicile Status Comments:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Market Type:

Group Market Size:

Group Market Type:

Filing Status Changed: 08/25/2010 Explanation for Other Group Market Type:

State Status Changed: 08/25/2010

Deemer Date: Created By: SPI GreatAmericanFinancialRes

Submitted By: SPI GreatAmericanFinancialRes Corresponding Filing Tracking Number:

Filing Description:

Please accept this letter as notification to your department of Great American Life Insurance Company's intent to expand the range of the Guaranteed Minimum Surrender Value Rate as referenced on the previously submitted Explanation of Variables for the policy form P1074509NW, which was approved for use in your state on 05/05/09, under filing number 42226.

We are expanding the range of the Guaranteed Minimum Surrender Value Rate from 2%-3%, to 1%-3%. A revised Explanation of Variables document is enclosed for your records.

Company Tracking Number: AR032000100004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

## **Company and Contact**

### **Filing Contact Information**

Juli Fleming, Senior Compliance Analyst jfleming@gafri.com

P. O. Box 5420 513-412-0018 [Phone] 10018 [Ext]

Cincinnati, OH 45201-5420 513-412-1470 [FAX]

**Filing Company Information** 

Great American Life Insurance Company CoCode: 63312 State of Domicile: Ohio

Financial Resources, Inc.

P. O. Box 5420 Group Code: 84 Company Type:

Cincinnati, OH 45201-5420 Group Name: Great American State ID Number:

(800) 854-3649 ext. [Phone] FEIN Number: 13-1935920

-----

## **Filing Fees**

Fee Required? Yes Fee Amount: \$50.00

Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Great American Life Insurance Company \$50.00 08/24/2010 38987206

 SERFF Tracking Number:
 GRAX-G126784388
 State:
 Arkansas

 Filing Company:
 Great American Life Insurance Company
 State Tracking Number:
 46594

Company Tracking Number: AR032000100004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

# **Correspondence Summary**

## **Dispositions**

Status	Created By	Created On	Date Submitted
Accepted For Linda Bird		08/25/2010	08/25/2010
Information	nal		
Purposes			

Company Tracking Number: AR032000100004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

## **Disposition**

Disposition Date: 08/25/2010

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 GRAX-G126784388
 State:
 Arkansas

 Filing Company:
 Great American Life Insurance Company
 State Tracking Number:
 46594

Company Tracking Number: AR032000100004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

Schedule	Schedule Item	Schedule Item Status Public Access
Supporting Document	Flesch Certification	No
Supporting Document	Application	No
Supporting Document	Life & Annuity - Acturial Memo	No
Supporting Document	Explanation of Variables	Yes
Supporting Document	AR - NAIC TRANSMITTAL DOCUMENT	Yes
	AR - NAIC FORM FILING ATTACHMEN	-
Supporting Document	Cover Letter	Yes

Company Tracking Number: AR032000100004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

## **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Explanation of Variables

Comments:
Attachment:
NW - EOV.PDF

Item Status: Status

Date:

Satisfied - Item: AR - NAIC TRANSMITTAL

DOCUMENT, AR - NAIC FORM

FILING ATTACHMENT

**Comments:** 

**Attachments:** 

AR - NAIC TRANSMITTAL DOCUMENT.PDF AR - NAIC FORM FILING ATTACHMENT.PDF

Item Status: Status

Date:

Satisfied - Item: Cover Letter

Comments: Attachment:

Cover Letter.PDF

# Explanation of Variables Individual Deferred Annuity Contract Contract Form No. P1074509NW

#### **BRACKETS**

• Hard Brackets [ ] – Denote that provision or text is variable.

### **CONTRACT**

### **Specifications Page**

- Owner Will insert name of the Owner
- Age of Owner Will insert age of the Owner
- Joint Owner Will insert name of Joint Owner, if any
- Age of Joint Owner Will insert age of Joint Owner, if any
- Annuitant -- Will insert name of Annuitant
- Contract Number -- Will insert contract number
- Tax-Qualified Contract Will insert "No" or "Yes-qualification endorsement included" as appropriate.
- Contract Effective Date Will insert the Contract Effective date
- Annuity Commencement Date Will insert Annuity Commencement Date, which is the Contract Anniversary following the owner's 95<sup>th</sup> birthday.
- Interest Strategy Application Date Will insert the date(s) that money will be moved from the Purchase Payment Account into the selected Strategies.
- Account Value Payment Period Will insert the minimum annuity payment period to receive the Account Value as the Annuity Benefit Amount (5-10 years). The length of the period will be a function of consumer demand and the least amount of time needed for benefit payments to offset the waiver of surrender charges in the current economic/investment environment as permitted by the product's capital constraints. Once set, the Account Value Payment Period will not change on an issued contract.
- Minimum Required Value Will insert the minimum Account Value that must be maintained to prevent the contract from being terminated (\$1,000 \$10,000)
- Minimum Purchase Payment Will insert the minimum Purchase Payment (\$5,000-25,000 for the initial Purchase Payment and \$1,000-5,000 for any other Purchase Payment) that will be accepted into the contract as determined permittable by the risk factors in the economic/investment environment at time of issue
- Maximum Total Purchase Payment Will insert the maximum total Purchase Payments (\$500,000-50,000,000) that will be accepted into the contract as determined permittable by the risk factors in the economic/investment environment at time of issue.
- Purchase Payment Bonus If made available, will insert the percentage rate to be multiplied by the Purchase Payment to determine the bonus. (0%-10%) If available, the bonus rate will be a function of consumer demand and the product's capital constraints in the economic/investment marketplace at time of issue. Once set, the bonus rate will not change on an issued contract.
- GMSV Factor Will insert the percentage of the Purchase Payment(s) used to determine the Guaranteed Minimum Surrender Value as determined permittable by the risk factors in the economic/investment environment at time of issue. (87.5%-100%) Once set, the GMSV Factor will not change on an issued contract.
- GMSV Rate Will insert the percentage rate used to determine the Guaranteed Minimum Surrender Value. It is dependent upon the Guaranteed Minimum Declared Rate and the minimum interest rate allowed under your state insurance law. (1%-3%) Once set, the GMSV Rate will not change on an issued contract.
- Guaranteed Minimum Declared Rate Will insert the Guaranteed Minimum Declared Rate, which will not be less than the minimum interest rate allowed under your state insurance law and applicable rules and regulations. It will be set at issue and not changed during lifetime of contract. (1%-3%)
- Initial Selection Will insert the initial percentage of the Purchase Payment Account Value to be allocated to the Declared Rate Strategy as indicated by the Contract Owner.
- Term Will insert the period of time during which the interest rate for the Declared Rate Strategy is fixed. (1-5 years) The length of the Term will be a function of consumer demand and the product's capital constraints in the economic/investment marketplace at time of issue. Once set, the Term will not change on an issued contract
- Strategy title Will insert the name of each Indexed Strategy offered. Indexed Strategies will be offered based on consumer demand and the product's capital constraints in the economic/investment marketplace at time of issue.

Page 1 of 2

- Initial Selection Will insert the initial percentage of the Purchase Payment Account Value to be allocated to each Indexed Strategy offered as indicated by the Contract Owner.
- Term Will insert the period of time over which each Index Strategy's interest rate is calculated. (1-2 years)
- Valuations Dates Will insert the point in time when the Index value is obtained to compute the Index Change for each Indexed Strategy. (Never more frequent then daily or less frequent than the Term)
- Initial Bailout Cap(s): Will insert the spread from the Cap for each initial Term which sets the lowest Cap that may apply to funds held for a Term under, and Indexed Strategy before early withdrawal charges are waived under the Bailout provision of the Contract. (0.5%-5%).
- Minimum Floor Will insert the guaranteed minimum rate for each Indexed Strategy. (0%-4%)

### **Contract Data**

- Settlement Option Computations Will use the Annuity 2000 Table for blended lives with a minimum interest rate of 1.00% 5.00%. This rate is set to encourage asset retention and is not dependent on the level of the Guaranteed Minimum Declared Rate. Once set, the rate will not change on an issued contract.
- Settlement Option Table A Will insert values applicable to the minimum interest rate stated in the Settlement Option Computations paragraph.
- Settlement Option Table B Will insert values applicable to the minimum interest rate stated in the Settlement Option Computations paragraph.
- Settlement Option Table C Will insert values applicable to the minimum interest rate stated in the Settlement Option Computations paragraph.

Page 2 of 2

# Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of Arkansas									
	Department Use Only									
2.	2. State Tracking ID									
3.	3. Insurer Name & Address		Domicile	Insurer License Type	e	NAIC Group #	N	AIC#	FEIN#	State #
Great American Life Insurance Company P. O. Box 5420 Cincinnati OH 45201-5420		ОН		0084	0084 63312		13- 1935920			
4.	Contact Name & Address		Telephone	#	Fa	nx #		E-mai	l Address	
P. O.	Juli K. Fleming P. O. Box 5420 Cincinnati OH 45201-5420		800-854-3649 Ext. 10018 513-412-1470			jfleming@gafri.com				
5.	Requested Filing Mode  Review & Approval Combination (please explain): Other (please explain):					_				
6.	Company Tracking Number	AR0320	000100004							
7.	New Submission     ■ Property Submi		ıbmission	Previous file	e #					
		$\boxtimes$	Individual	Francl	hise	e				
8.	8. Market Great		Group Small Large Small and Large    Employer							
9.										
10.	Product Coding Matrix Filing Code	A0	A07I.001 Equity Indexed							
11.	Submitted Documents	FORMS								

LH TD-1, Page 1 of 2 © 2009 National Association of Insurance Commissioners

12.	Filing Submission Date	08/24/10					
		Amount Check Date					
	Filing Fee (If required)	Retaliatory Yes No Check Number					
	(ii requireu)	Retainatory 163 170 Check Plantoer					
14.	Date of Domiciliary Approval	pending					
15.	Filing Description:						
	Please accept this letter as notification to your department of Great American Life Insurance Company's intent to expand the range of the Guaranteed Minimum Surrender Value Rate as referenced on the previously submitted Explanation of Variables for the policy form P1074509NW, which was approved for use in your state on 05/05/09, under filing number 42226.						
	We are expanding the range of the Guaranteed Minimum Surrender Value Rate from 2%-3%, to 1%-3%. A revised Explanation of Variables document is enclosed for your records.						
16. Certification (If required)							
I HEREBY CERTIFY that I have reviewed the applicable filing requirements for this filing, and the filing complies with all applicable statutory and regulatory provisions for the state of Arkansas.							
Print	Name Juli K. Fleming	Title Senior Compliance Analyst					
Signature Date 08/24/10							
Signa	ature	Date 08/24/10					

LH TD-1, Page 2 of 2 © 2009 National Association of Insurance Commissioners

177 Tom I mig itetaemient	Form Filing Attachment			
This filing transmittal is part of company tracking number AR032000100004				
This filing corresponds to rate filing company tracking number				

	<b>Document Name</b>	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01			☐ Initial ☐ Revised ☐ Other	
02			☐ Initial ☐ Revised ☐ Other	
03			☐ Initial ☐ Revised ☐ Other	
04			☐ Initial ☐ Revised ☐ Other	
05			☐ Initial ☐ Revised ☐ Other	
06			☐ Initial ☐ Revised ☐ Other	
07			☐ Initial ☐ Revised ☐ Other	
08			☐ Initial ☐ Revised ☐ Other	
09			☐ Initial ☐ Revised ☐ Other	
10			☐ Initial ☐ Revised ☐ Other	
11			☐ Initial ☐ Revised ☐ Other	



### LIFE INSURANCE COMPANY

Administrative Mailing Address: P.O. Box 5420, Cincinnati, Ohio 45201-5420

August 24, 2010

NAIC No. 0084-63312 FEIN No. 13-1935920

Insurance Commissioner Jay Bradford Compliance - Life and Health Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: Informational Filing – Great American Life Insurance Company P1074509NW Individual Deferred Annuity Contract

### Dear Insurance Commissioner Bradford:

Please accept this letter as notification to your department of Great American Life Insurance Company's intent to expand the range of the Guaranteed Minimum Surrender Value Rate as referenced on the previously submitted Explanation of Variables for the policy form P1074509NW, which was approved for use in your state on 05/05/09, under filing number 42226.

We are expanding the range of the Guaranteed Minimum Surrender Value Rate from 2%-3%, to 1%-3%. A revised Explanation of Variables document is enclosed for your records.

With this information, I look forward to receiving a favorable response to this filing.

If you have any questions or require additional information regarding this submission, please feel free to contact me at either of the phone numbers indicated below or via e-mail at jfleming@gafri.com.

Sincerely,

Juli K. Fleming

Senior Compliance Analyst

Jui K. Huming